PENNSYLVANIA COMPENSATION RATING BUREAU (PCRB)

ANALYSIS OF EXPERIENCE UNDER THE PENNSYLVANIA CERTIFIED SAFETY COMMITTEE PROGRAM (PCSCP)

The PCSCP provides for premium credits to employers certified by the Department of Labor & Industry as having a safety committee and associated procedures which comply with statutory requirements of the Commonwealth. Characteristics of this program that may be of interest to a variety of constituencies within the Pennsylvania workers compensation system include employer participation in the plan, magnitude of credits granted and the extent to which those credits are consistent with loss experience of employers receiving them.

The PCRB has compiled and reviewed aggregate statistical data for the Certified Safety Committee Programs covering Policy Years 2006 (Exhibit I) through 2020 (Exhibit XV) and the total of those years (Exhibit XVI).

Exhibits I through XVI show 16 experience statistics (described in the Appendix below) separately for each of three groups of policies:

- 1. Experience for policies eligible for participation in the PCSCP during the indicated 12-month experience period (Column (1)).
- 2. Experience for policies qualifying for, and participating in, the PCSCP during the indicated 12-month experience period (Column (2)).
- 3. Experience for policies not qualifying for, and participating in, the PCSCP during the indicated 12-month experience period (Column (3)).

The following summary observations are based on a review of Exhibits I through XVI.

- Over the period 2006 to 2020, the average credit provided to participating employers of 5.2%. The actual performance of the qualifying employers during the years, which the credits applied indicated that a <u>debit</u> of 1.5%, was necessary to balance the experience of participating employers with that of all other eligible employers.
- The PCSCP credits provided to qualifying employers were greater than the indicated credits for 12 of the 15 years. For seven of those years, results show that the indicated credits were negative, suggesting that a debit would have been required to balance the experience of participating risks with that of all other eligible risks.
- In December 2002, the cap on the number of years risks may receive credits was lifted and, since then, employers can qualify for the program every year. In response to that legislation, both the number and percentage of risks participating and the premiums and market share of those risks increased significantly. Since 2016, however, participation has levelled off. During 2020, 3% of eligible risks representing 21% of eligible premiums participated in the program.
- In recent years, the average policy size has generally been between 90,000 and 100,000, prior to 2019. Policy Year 2019 and 2020 have seen a more sizable drop in

premium and claim counts as these years have been impacted by the pandemic. The average policy size has declined from the earlier years as the number of participating employers grew. In rough terms, average policy size for participating risks is more than ten times the average size of non-participating risks.

- Total claim frequency has been consistently higher for participating risks than for nonparticipating risks. Most of this difference is attributable to a higher incidence of medical only claims for participating risks. Indemnity claim frequency is similar for the two groups. Over the 15 years, participating risks showed a 12% higher indemnity claim frequency, a 53% higher medical only frequency, and a 44% higher frequency for all claims.
- Claim severities were consistently more favorable for participating risks on an indemnity and combined basis. Over the 15 years, participating risks showed a 13% lower indemnity claim severity and, on a combined indemnity and medical only basis, participating risks exhibited a 29% lower claim severity than that of non-participating risks. The combined severity differential of 29% primarily reflects the greater incidence of medical only claims for participating risks as cited above. The 15-year overall medical only severity showed 12% lower for participating risks than for non-participating risks.
- The fact that indicated credits may be higher (or lower) than actual credits provided does not mean that the employers in question should have paid lower (or higher) workers compensation premiums than they, in fact, did. The comparisons done in Exhibits I through XVI are based on PCRB loss costs only and are subject to loss volatility. Actual workers compensation premiums paid by both qualified and nonqualified employers in those years were affected by many pricing parameters, programs and considerations not reflected in those loss costs. Such additional pricing factors would include, but not be limited to, individual insurers' respective loss cost multipliers, schedule rating credits or debits, dividend plans, retrospective rating plans and subclassifications.

APPENDIX

Described below are the 16 statistics used in the PCSCP analysis shown in Exhibits I through XVI.

- (1) <u>Number of Risks</u>: The number of policies issued to groups of employers described in each column of Exhibits I through XVI. Note that some Pennsylvania employers may not have a workers compensation policy (i.e., selfinsureds or those not subject to mandatory coverage), and some insured employers may change insurers and, thus, may have different policies in effect during a given year(s).
- (2) <u>Standard Premium</u>: The product of reported exposures for each group of employers described in each column of Exhibits I through XVI times approved PCRB loss costs times each employer's experience modification (if applicable).
- (3) <u>Average Premium</u>: Computed by dividing total standard premium by the number of policies reported.
- (4) <u>Safety Credits</u>: The total amount of loss cost credits given under the PCSCP to participating employers included in each column of Exhibits I through XVI.
- (5) <u>Net Premium</u>: The standard premium less any applicable PCSCP credits. For non-participating employers, net premium and standard premium are equal, because no PCSCP credits were applied.
- (6) <u>Number of Indemnity Claims</u>: The number of indemnity claims reported on the policies described in each column of Exhibits I through XVI. Indemnity claims are cases involving some wage loss or other form of benefit payable to the worker or their dependents in addition to any applicable treatment costs.
- (7) <u>Number of Total Claims</u>: The number of claims reported on the policies described in each column of Exhibits I through XVI. These counts include indemnity claims and medical only claims, those cases involving only payment of medical treatment costs.
- (8) <u>Indemnity Claim Frequency</u>: The number of indemnity claims reported per \$1,000 of standard premium in each group of policies presented in Exhibits I through XVI.
- (9) <u>Total Claim Frequency</u>: The number of total claims reported per \$1,000 of standard premium in each group of policies presented in Exhibits I through XVI. Total claim frequency is shown bold-faced and underlined, as this statistic is one of the key bases of comparison between employer groups used in the PCRB's review of the PCSCP.
- (10) <u>Incurred Losses</u>: The reported dollar value of losses incurred on the various groups of policies presented on Exhibits I through XVI for indemnity and medical only claims.

- (11) <u>Average Claim</u>: Total incurred losses divided by the total number of claims. Average claim amounts are shown bold-faced and underlined, as this statistic is another of the key bases of comparison between employer groups used in the PCRB's review of the PCSCP.
- (12) <u>Loss Ratio</u>: The total incurred losses divided by the net premium for each group of policies presented on Exhibits I through XVI. Loss ratios are shown bold-faced and underlined, as this statistic is the third key basis of comparison between employer groups used in the PCRB's review of the PCSCP.

The last four experience statistics are computed only for column (2) in each exhibit, which is the only column exclusively comprised of participants in the PCSCP. These statistics are described below:

- (13) <u>Net Premium to Balance PCSCP and Non-Participating Loss Ratios</u>: This is the amount of net premium which would produce the same loss ratio for the PCSCP participants studied in each exhibit's column (2) as was reported for all nonparticipating employers.
- (14) <u>Indicated PCSCP Credits to Balance</u>: This is the difference between standard premium for the PCSCP participants studied in each exhibit's column (2) and the balancing net premium computed in item (13).
- (15) <u>Average PCSCP Credit Factor</u>: This is the average ratio of PCSCP credits actually granted to standard premium for the PCSCP participants studied in each exhibit's column (2). The average PCSCP credit is shown bold-faced and underlined, as this statistic is a key measure of the operation of the PCSCP.
- (16) <u>Indicated PCSCP Credit Factor</u>: This is the average PCSCP credit or debit ratio, which would have resulted in the balancing PCSCP credits, computed in item (14). This indicated PCSCP credit is shown bold-faced and underlined, as this statistic is a key measure of the operation of the PCSCP, especially for purposes of comparison to the actual average PCSCP credit shown in item (15).

Exhibit I

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	,		
(1)	Number of Risks	231,436	4,311	227,125
(2)	Standard Premium	\$3,097,319,984	\$617,071,757	\$2,480,248,227
(3)	Average Premium (2)/(1)	\$13,383	\$143,139	\$10,920
(4)	Safety Credits	\$30,483,345	\$30,483,345	\$0
(5)	Net Premium (2)-(4)	\$3,066,836,639	\$586,588,412	\$2,480,248,227
(6)	# of Indemnity Claims	40,323	8,001	32,322
(7)	# of Total Claims	214,855	52,510	162,345
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0130	0.0130	0.0130
(9)	Total Claim Frequency (7)/{(2)/1,000}	<u>0.0694</u>	<u>0.0851</u>	<u>0.0655</u>
(10)	Incurred Losses	\$1,334,058,245	\$244,070,036	\$1,089,988,209
(11)	Average Claim (10)/(7)	<u>\$6,209</u>	<u>\$4,648</u>	<u>\$6,714</u>
(12)	Loss Ratio (10)/(5)	<u>43.5%</u>	<u>41.6%</u>	<u>43.9%</u>
(13)	Net Premium to Balance CSC & Non-Pa Col(2)Line(5)*Col(2)Line(12)/Col(3)Line(\$555,855,990	
(14)	Indicated CSC Credits to Balance (2)-(13)	/	\$61,215,767	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0494</u>	
(16)	Indicated CSC Credit Factor (14)/(2)		<u>0.0992</u>	

Exhibit II

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic		· · · · · · · · · · · · · · · · · · ·	
(1)	Number of Risks	234,664	4,716	229,948
(2)	Standard Premium	\$3,205,688,892	\$631,838,527	\$2,573,850,365
(3)	Average Premium (2)/(1)	\$13,661	\$133,978	\$11,193
(4)	Safety Credits	\$32,223,765	\$32,223,765	\$0
(5)	Net Premium (2)-(4)	\$3,173,465,127	\$599,614,762	\$2,573,850,365
(6)	# of Indemnity Claims	39,869	8,172	31,697
(7)	# of Total Claims	209,680	53,675	156,005
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0124	0.0129	0.0123
(9)	(0)/((2)/1,000) Total Claim Frequency (7)/{(2)/1,000}	<u>0.0654</u>	<u>0.0850</u>	<u>0.0606</u>
(10)	Incurred Losses	\$1,474,559,112	\$262,180,168	\$1,212,378,944
(11)	Average Claim (10)/(7)	<u>\$7,032</u>	<u>\$4,885</u>	<u>\$7,771</u>
(12)	Loss Ratio (10)/(5)	<u>46.5%</u>	<u>43.7%</u>	<u>47.1%</u>
(13)	Net Premium to Balance CSC & Non-P Col(2)Line(5)*Col(2)Line(12)/Col(3)Line		\$556,330,469	
(14)	Indicated CSC Credits to Balance (2)-(13)		\$75,508,058	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0510</u>	
(16)	Indicated CSC Credit Factor (14)/(2)		<u>0.1195</u>	

Exhibit III

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic		- an appending	
(1)	Number of Risks	238,043	5,233	232,810
(2)	Standard Premium	\$2,943,969,665	\$591,016,785	\$2,352,952,880
(3)	Average Premium (2)/(1)	\$12,367	\$112,940	\$10,107
(4)	Safety Credits	\$30,378,263	\$30,378,263	\$0
(5)	Net Premium (2)-(4)	\$2,913,591,402	\$560,638,522	\$2,352,952,880
(6)	# of Indemnity Claims	35,948	7,726	28,222
(7)	# of Total Claims	189,231	49,314	139,917
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0122	0.0131	0.0120
(9)	(0)/((2)/1,000) Total Claim Frequency (7)/{(2)/1,000}	<u>0.0643</u>	<u>0.0834</u>	<u>0.0595</u>
(10)	Incurred Losses	\$1,390,526,641	\$273,864,485	\$1,116,662,156
(11)	Average Claim (10)/(7)	<u>\$7,348</u>	<u>\$5,553</u>	<u>\$7,981</u>
(12)	(10)/(1) Loss Ratio (10)/(5)	<u>47.7%</u>	<u>48.8%</u>	<u>47.5%</u>
(13)	Net Premium to Balance CSC & Non-F Col(2)Line(5)*Col(2)Line(12)/Col(3)Line		\$575,982,313	
(14)	Indicated CSC Credits to Balance (2)-(13)	(12)	\$15,034,472	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0514</u>	
(16)	Indicated CSC Credit Factor (14)/(2)		<u>0.0254</u>	

Exhibit IV

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Eligibles	Participating	Non-Participating
(1)	Number of Risks	247,955	5,435	242,520
(2)	Standard Premium	\$2,704,410,748	\$568,296,505	\$2,136,114,243
(3)	Average Premium (2)/(1)	\$10,907	\$104,562	\$8,808
(4)	Safety Credits	\$29,608,248	\$29,608,248	\$0
(5)	Net Premium (2)-(4)	\$2,674,802,500	\$538,688,257	\$2,136,114,243
(6)	(2)-(4) # of Indemnity Claims	33,857	7,455	26,402
(7)	# of Total Claims	175,982	46,945	129,037
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0125	0.0131	0.0124
(9)	(0)/(2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0651</u>	<u>0.0826</u>	<u>0.0604</u>
(10)	Incurred Losses	\$1,314,146,798	\$271,930,717	\$1,042,216,081
(11)	Average Claim (10)/(7)	<u>\$7,468</u>	<u>\$5,793</u>	<u>\$8,077</u>
(12)	Loss Ratio (10)/(5)	<u>49.1%</u>	<u>50.5%</u>	<u>48.8%</u>
(13)	Net Premium to Balance CSC & Non- Col(2)Line(5)*Col(2)Line(12)/Col(3)Lir		\$557,454,036	
(14)	Indicated CSC Credits to Balance (2)-(13)	IG(12)	\$10,842,469	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0521</u>	
(16)	Indicated CSC Credit Factor (14)/(2)		<u>0.0191</u>	

Exhibit V

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Eligibles	Faricipating	Non-Falticipating
(1)	Number of Risks	244,866	5,769	239,097
(2)	Standard Premium	\$2,805,549,021	\$597,407,463	\$2,208,141,558
(3)	Average Premium (2)/(1)	\$11,457	\$103,555	\$9,235
(4)	Safety Credits	\$31,065,188	\$31,065,188	\$0
(5)	Net Premium (2)-(4)	\$2,774,483,833	\$566,342,275	\$2,208,141,558
(6)	(2)-(4) # of Indemnity Claims	34,785	8,003	26,782
(7)	# of Total Claims	178,797	50,185	128,612
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0124	0.0134	0.0121
(9)	(0)/{(2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0637</u>	<u>0.0840</u>	<u>0.0582</u>
(10)	Incurred Losses	\$1,365,813,950	\$284,941,998	\$1,080,871,952
(11)	Average Claim (10)/(7)	<u>\$7,639</u>	<u>\$5,678</u>	<u>\$8,404</u>
(12)	Loss Ratio (10)/(5)	<u>49.2%</u>	<u>50.3%</u>	<u>48.9%</u>
(13)	Net Premium to Balance CSC & Non-F Col(2)Line(5)*Col(2)Line(12)/Col(3)Line		\$582,556,573	
(14)	Indicated CSC Credits to Balance (2)-(13)	6(12)	\$14,850,890	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0520</u>	
(16)	Indicated CSC Credit Factor (14)/(2)		<u>0.0249</u>	

Exhibit VI

		(1)	(2)	(3)
	Statistic	Eligibles	Participating	Non-Participating
(1)	Number of Risks	244,423	6,021	238,402
(2)	Standard Premium	\$3,023,604,945	\$632,713,895	\$2,390,891,050
(3)	Average Premium (2)/(1)	\$12,370	\$105,085	\$10,029
(4)	Safety Credits	\$32,584,766	\$32,584,766	\$0
(5)	Net Premium (2)-(4)	\$2,991,020,179	\$600,129,129	\$2,390,891,050
(6)	(2)-(4) # of Indemnity Claims	34,405	8,011	26,394
(7)	# of Total Claims	177,446	49,589	127,857
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0114	0.0127	0.0110
(9)	(0)/(2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0587</u>	<u>0.0784</u>	<u>0.0535</u>
(10)	Incurred Losses	\$1,445,928,685	\$304,936,754	\$1,140,991,931
(11)	Average Claim (10)/(7)	<u>\$8,149</u>	<u>\$6,149</u>	<u>\$8,924</u>
(12)	Loss Ratio (10)/(5)	<u>48.3%</u>	<u>50.8%</u>	<u>47.7%</u>
(13)	Net Premium to Balance CSC & Non-F Col(2)Line(5)*Col(2)Line(12)/Col(3)Line		\$639,131,232	
(14)	Indicated CSC Credits to Balance (2)-(13)		-\$6,417,337	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0515</u>	
(16)	(4)/(2) Indicated CSC Credit Factor (14)/(2)		<u>-0.0101</u>	

Exhibit VII

		(1)	(2)	(3)
	Statistic	Eligibles	Participating	Non-Participating
(1)	Number of Risks	250,015	6,043	243,972
(2)	Standard Premium	\$2,954,856,471	\$636,086,078	\$2,318,770,393
(3)	Average Premium (2)/(1)	\$11,819	\$105,260	\$9,504
(4)	Safety Credits	\$33,140,085	\$33,140,085	\$0
(5)	Net Premium	\$2,921,716,386	\$602,945,993	\$2,318,770,393
(6)	(2)-(4) # of Indemnity Claims	32,651	7,856	24,795
(7)	# of Total Claims	169,072	48,674	120,398
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0110	0.0124	0.0107
(9)	(0){(2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0572</u>	<u>0.0765</u>	<u>0.0519</u>
(10)	Incurred Losses	\$1,411,923,746	\$300,507,239	\$1,111,416,507
(11)	Average Claim (10)/(7)	<u>\$8,351</u>	<u>\$6,174</u>	<u>\$9,231</u>
(12)	Loss Ratio (10)/(5)	<u>48.3%</u>	<u>49.8%</u>	<u>47.9%</u>
(13)	Net Premium to Balance CSC & Non-I Col(2)Line(5)*Col(2)Line(12)/Col(3)Lin		\$626,862,431	
(14)	Indicated CSC Credits to Balance (2)-(13)		\$9,223,647	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0521</u>	
(16)	(4)/(2) Indicated CSC Credit Factor (14)/(2)		<u>0.0145</u>	

Exhibit VIII

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Eligiples	Farucipating	Non-Fancipating
(1)	Number of Risks	259,765	6,224	253,541
(2)	Standard Premium	\$2,949,314,975	\$617,643,872	\$2,331,671,103
(3)	Average Premium (2)/(1)	\$11,354	\$99,236	\$9,196
(4)	Safety Credits	\$31,499,837	\$31,499,837	\$0
(5)	Net Premium	\$2,917,815,138	\$586,144,035	\$2,331,671,103
(6)	(2)-(4) # of Indemnity Claims	33,414	7,898	25,516
(7)	# of Total Claims	169,077	47,979	121,098
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0113	0.0128	0.0109
(9)	(0)/(2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0573</u>	<u>0.0777</u>	<u>0.0519</u>
(10)	Incurred Losses	\$1,500,689,203	\$305,737,289	\$1,194,951,914
(11)	Average Claim (10)/(7)	<u>\$8,876</u>	<u>\$6,372</u>	<u>\$9,868</u>
(12)	(10)/(7) Loss Ratio (10)/(5)	<u>51.4%</u>	<u>52.2%</u>	<u>51.2%</u>
(13)	Net Premium to Balance CSC & Non-P Col(2)Line(5)*Col(2)Line(12)/Col(3)Line		\$597,592,161	
(14)	Indicated CSC Credits to Balance (2)-(13)	(12)	\$20,051,711	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0510</u>	
(16)	(4)/(2) Indicated CSC Credit Factor (14)/(2)		<u>0.0325</u>	

Exhibit IX

		(1)	(2)	(3)
	Statistic	Eligibles	Participating	Non-Participating
(1)	Number of Risks	246,015	6,544	239,471
(2)	Standard Premium	\$2,913,084,056	\$633,212,584	\$2,279,871,472
(3)	Average Premium (2)/(1)	\$11,841	\$96,762	\$9,520
(4)	Safety Credits	\$33,053,697	\$33,053,697	\$0
(5)	Net Premium (2)-(4)	\$2,880,030,359	\$600,158,887	\$2,279,871,472
(6)	(2)-(4) # of Indemnity Claims	32,419	7,867	24,552
(7)	# of Total Claims	164,637	48,867	115,770
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0111	0.0124	0.0108
(9)	(0)/(2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0565</u>	<u>0.0772</u>	<u>0.0508</u>
(10)	Incurred Losses	\$1,516,676,437	\$328,846,841	\$1,187,829,596
(11)	Average Claim (10)/(7)	<u>\$9,212</u>	<u>\$6,729</u>	<u>\$10,260</u>
(12)	(10)/(7) Loss Ratio (10)/(5)	<u>52.7%</u>	<u>54.8%</u>	<u>52.1%</u>
(13)	Net Premium to Balance CSC & Non-Pa Col(2)Line(5)*Col(2)Line(12)/Col(3)Line		\$631,261,171	
(14)	Indicated CSC Credits to Balance (2)-(13)	(12)	\$1,951,413	
(15)	Average CSC Credit Factor		<u>0.0522</u>	
(16)	(4)/(2) Indicated CSC Credit Factor (14)/(2)		<u>0.0031</u>	

Exhibit X

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Liigibies	r articipating	Non-rancipating
(1)	Number of Risks	252,939	6,749	246,190
(2)	Standard Premium	\$2,847,978,592	\$601,833,520	\$2,246,145,072
(3)	Average Premium (2)/(1)	\$11,260	\$89,174	\$9,124
(4)	Safety Credits	\$31,114,793	\$31,114,793	\$0
(5)	Net Premium (2)-(4)	\$2,816,863,799	\$570,718,727	\$2,246,145,072
(6)	(2)-(4) # of Indemnity Claims	31,180	7,395	23,785
(7)	# of Total Claims	159,132	44,896	114,236
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0109	0.0123	0.0106
(9)	(0)/(2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0559</u>	<u>0.0746</u>	<u>0.0509</u>
(10)	Incurred Losses	\$1,429,884,395	\$324,294,116	\$1,105,590,279
(11)	Average Claim (10)/(7)	<u>\$8,986</u>	<u>\$7,223</u>	<u>\$9,678</u>
(12)	(10)/(7) Loss Ratio (10)/(5)	<u>50.8%</u>	<u>56.8%</u>	<u>49.2%</u>
(13)	Net Premium to Balance CSC & Non-Par Col(2)Line(5)*Col(2)Line(12)/Col(3)Line(1		\$658,878,530	
(14)	Indicated CSC Credits to Balance (2)-(13)	2)	-\$57,045,010	
(15)	(2)-(13) Average CSC Credit Factor (4)/(2)		<u>0.0517</u>	
(16)	(4)/(2) Indicated CSC Credit Factor (14)/(2)		<u>-0.0948</u>	

Exhibit XI

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Eligibles	Participating	Non-Participating
(1)	Number of Risks	257,341	6,687	250,654
(2)	Standard Premium	\$2,826,815,965	\$589,837,408	\$2,236,978,557
(3)	Average Premium (2)/(1)	\$10,985	\$88,207	\$8,925
(4)	Safety Credits	\$30,140,692	\$30,140,692	\$0
(5)	Net Premium (2)-(4)	\$2,796,675,273	\$559,696,716	\$2,236,978,557
(6)	(2)-(4) # of Indemnity Claims	30,319	6,988	23,331
(7)	# of Total Claims	154,873	42,748	112,125
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0107	0.0118	0.0104
(9)	(0)/((2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0548</u>	<u>0.0725</u>	<u>0.0501</u>
(10)	Incurred Losses	\$1,452,867,882	\$314,487,161	\$1,138,380,721
(11)	Average Claim (10)/(7)	<u>\$9,381</u>	<u>\$7,357</u>	<u>\$10,153</u>
(12)	Loss Ratio (10)/(5)	<u>51.9%</u>	<u>56.2%</u>	<u>50.9%</u>
(13)	Net Premium to Balance CSC & Non-Pa Col(2)Line(5)*Col(2)Line(12)/Col(3)Line		\$617,975,549	
(14)	Indicated CSC Credits to Balance (2)-(13)		-\$28,138,141	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0511</u>	
(16)	(4)/(2) Indicated CSC Credit Factor (14)/(2)		<u>-0.0477</u>	

Exhibit XII

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Eligibles	Faricipating	Non-Falticipating
(1)	Number of Risks	261,636	6,764	254,872
(2)	Standard Premium	\$2,810,012,204	\$574,272,311	\$2,235,739,893
(3)	Average Premium (2)/(1)	\$10,740	\$84,901	\$8,772
(4)	Safety Credits	\$29,173,033	\$29,173,033	\$0
(5)	Net Premium	\$2,780,839,171	\$545,099,278	\$2,235,739,893
(6)	(2)-(4) # of Indemnity Claims	30,126	6,832	23,294
(7)	# of Total Claims	153,109	42,492	110,617
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0107	0.0119	0.0104
(9)	Total Claim Frequency (7)/{(2)/1,000}	<u>0.0545</u>	<u>0.0740</u>	<u>0.0495</u>
(10)	Incurred Losses	\$1,467,188,713	\$304,901,440	\$1,162,287,273
(11)	Average Claim (10)/(7)	<u>\$9,583</u>	<u>\$7,176</u>	<u>\$10,507</u>
(12)	Loss Ratio (10)/(5)	<u>52.8%</u>	<u>55.9%</u>	<u>52.0%</u>
(13)	Net Premium to Balance CSC & Non-I Col(2)Line(5)*Col(2)Line(12)/Col(3)Lir		\$585,981,724	
(14)	Indicated CSC Credits to Balance		-\$11,709,413	
(15)	(2)-(13) Average CSC Credit Factor		<u>0.0508</u>	
(16)	(4)/(2) Indicated CSC Credit Factor (14)/(2)		<u>-0.0204</u>	

Exhibit XIII

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Eligibles	Farucipating	Non-Fancipating
(1)	Number of Risks	253,709	6,551	247,158
(2)	Standard Premium	\$3,071,329,800	\$612,436,943	\$2,458,892,857
(3)	Average Premium (2)/(1)	\$12,106	\$93,488	\$9,949
(4)	Safety Credits	\$32,152,940	\$32,152,940	\$0
(5)	Net Premium (2)-(4)	\$3,039,176,860	\$580,284,003	\$2,458,892,857
(6)	(2)-(4) # of Indemnity Claims	30,427	6,877	23,550
(7)	# of Total Claims	152,781	41,758	111,023
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0099	0.0112	0.0096
(9)	(0)/(2)/1,000} Total Claim Frequency (7)/{(2)/1,000}	<u>0.0497</u>	<u>0.0682</u>	<u>0.0452</u>
(10)	Incurred Losses	\$1,632,836,416	\$381,953,903	\$1,250,882,513
(11)	Average Claim (10)/(7)	<u>\$10,687</u>	<u>\$9,147</u>	<u>\$11,267</u>
(12)	Loss Ratio (10)/(5)	<u>53.7%</u>	<u>65.8%</u>	<u>50.9%</u>
(13)	Net Premium to Balance CSC & Non-Participating LRs: Col(2)Line(5)*Col(2)Line(12)/Col(3)Line(12)		\$750,151,029	
(14)	Indicated CSC Credits to Balance (2)-(13)		-\$137,714,086	
(15)	(2)-(13) Average CSC Credit Factor (4)/(2)		<u>0.0525</u>	
(16)	(4)/(2) Indicated CSC Credit Factor (14)/(2)		<u>-0.2249</u>	

Exhibit XIV

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Ligibles	Fanticipating	Non-raiticipating
(1)	Number of Risks	254,408	6,715	247,693
(2)	Standard Premium	\$2,462,996,358	\$498,191,437	\$1,964,804,921
(3)	Average Premium (2)/(1)	\$9,681	\$74,191	\$7,932
(4)	Safety Credits	\$26,204,870	\$26,204,870	\$0
(5)	Net Premium (2)-(4)	\$2,436,791,488	\$471,986,567	\$1,964,804,921
(6)	# of Indemnity Claims	28,549	6,384	22,165
(7)	# of Total Claims	134,535	36,584	97,951
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0116	0.0128	0.0113
(9)	Total Claim Frequency (7)/{(2)/1,000}	<u>0.0546</u>	<u>0.0734</u>	<u>0.0499</u>
(10)	Incurred Losses	\$1,448,513,509	\$326,056,160	\$1,122,457,349
(11)	Average Claim (10)/(7)	<u>\$10,767</u>	<u>\$8,913</u>	<u>\$11,459</u>
(12)	Loss Ratio (10)/(5)	<u>59.4%</u>	<u>69.1%</u>	<u>57.1%</u>
(13)	Net Premium to Balance CSC & Non-Participating LRs: Col(2)Line(5)*Col(2)Line(12)/Col(3)Line(12)		\$571,178,140	
(14)	Indicated CSC Credits to Balance (2)-(13)	()	-\$72,986,703	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0526</u>	
(16)	Indicated CSC Credit Factor (14)/(2)		<u>-0.1465</u>	

Exhibit XV

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Eligibles	Failicipating	Non-Fantopating
(1)	Number of Risks	254,193	6,681	247,512
(2)	Standard Premium	\$2,218,302,721	\$455,909,135	\$1,762,393,586
(3)	Average Premium (2)/(1)	\$8,727	\$68,240	\$7,120
(4)	Safety Credits	\$24,072,002	\$24,072,002	\$0
(5)	Net Premium (2)-(4)	\$2,194,230,719	\$431,837,133	\$1,762,393,586
(6)	# of Indemnity Claims	29,341	6,796	22,545
(7)	# of Total Claims	115,154	30,536	84,618
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0132	0.0149	0.0128
(9)	Total Claim Frequency (7)/{(2)/1,000}	<u>0.0519</u>	<u>0.0670</u>	<u>0.0480</u>
(10)	Incurred Losses	\$1,378,270,196	\$283,802,319	\$1,094,467,877
(11)	Average Claim (10)/(7)	<u>\$11,969</u>	<u>\$9,294</u>	<u>\$12,934</u>
(12)	Loss Ratio (10)/(5)	<u>62.8%</u>	<u>65.7%</u>	<u>62.1%</u>
(13)	Net Premium to Balance CSC & Non-Participating LRs: Col(2)Line(5)*Col(2)Line(12)/Col(3)Line(12)		\$456,871,170	
(14)	Indicated CSC Credits to Balance (2)-(13)	< <i>,</i>	-\$962,035	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0528</u>	
(16)	Indicated CSC Credit Factor (14)/(2)		<u>-0.0021</u>	

Exhibit XVI

		(1) Eligibles	(2) Participating	(3) Non-Participating
	Statistic	Ligibics	T anticipating	
(1)	Number of Risks	3,731,408	90,443	3,640,965
(2)	Standard Premium	\$42,835,234,397	\$8,857,768,220	\$33,977,466,177
(3)	Average Premium (2)/(1)	\$11,480	\$97,938	\$9,332
(4)	Safety Credits	\$456,895,524	\$456,895,524	\$0
(5)	Net Premium (2)-(4)	\$42,378,338,873	\$8,400,872,696	\$33,977,466,177
(6)	# of Indemnity Claims	497,613	112,261	385,352
(7)	# of Total Claims	2,518,361	686,752	1,831,609
(8)	Indemnity Claim Frequency (6)/{(2)/1,000}	0.0116	0.0127	0.0113
(9)	Total Claim Frequency (7)/{(2)/1,000}	<u>0.0588</u>	<u>0.0775</u>	<u>0.0539</u>
(10)	Incurred Losses	\$21,563,883,928	\$4,512,510,626	\$17,051,373,302
(11)	Average Claim (10)/(7)	<u>\$8,563</u>	<u>\$6,571</u>	<u>\$9,310</u>
(12)	Loss Ratio (10)/(5)	<u>50.9%</u>	<u>53.7%</u>	<u>50.2%</u>
(13)	Net Premium to Balance CSC & Non-Participating LRs: Col(2)Line(5)*Col(2)Line(12)/Col(3)Line(12)		\$8,986,590,912	
(14)	Indicated CSC Credits to Balance (2)-(13)		-\$128,822,692	
(15)	Average CSC Credit Factor (4)/(2)		<u>0.0516</u>	
(16)	Indicated CSC Credit Factor (14)/(2)		<u>-0.0145</u>	