

Market Profile Analysis - Policies Effective 1/1/17 through 3/31/17

| Line # | Item Name | Associated Statistical Code | Amount | Line # | Source |
|--------|---|-----------------------------|------------------|--------|---|
| (1) | Number of Units | | 95,621 | (1) | Count of Units Reported |
| (2) | Payroll Exposure | | \$62,496,274,610 | (2) | Total Payroll Estimated for Units from Line (1) |
| (3) | Per-Capita Exposure | | 7,171 | (3) | Total Per-Capita Exposure for Units Reported on Line (1) |
| (4) | Workfare Program Employees | 0982 | 31,888 | (4) | Total Workfare Program Employees for Units Reported on Line (1) |
| (5) | Volunteer Ambulance Corps | 0993 | 1,909 | (5) | Total Volunteer Ambulance Corps for Units Reported on Line (1) |
| (6) | Volunteer Ambulance Corp - Support | 0906 | 0 | (6) | Total Volunteer Ambulance Corps - Support for Units Reported on Line (1) |
| (7) | Volunteer Fire Co Population | 0994 | 5,043,916 | (7) | Total Volunteer Fire Co Population for Units Reported on Line (1) |
| (8) | Volunteer Fire Co - Support | 0989 | 0 | (8) | Total Volunteer Fire Co Population - Support for Units Reported on Line (1) |
| (9) | Volunteer Hazardous Materials Response Teams | 0996 | 10 | (9) | Total Volunteer Hazardous Materials Response Teams for Units Reported on Line (1) |
| (10) | Total Loss Cost at PCRB Level | | \$824,483,722 | (10) | Cumulative Extension of Exposures by Classification times PCRB Loss Costs |
| (11) | Implied Effective Carrier Loss Cost Multiplier | | 1.5015 | (11) | (12)/(10) |
| (12) | Total Carrier Manual Premium | | \$1,237,984,664 | (12) | Cumulative Extension of Exposures by Classification Times Carrier Manual Rates |
| (13) | Employer Liability Increased Limits Premium Charge | 9807 | \$14,994,736 | (13) | Reported Amounts Attributable to Statistical Code 9807 for Units on Line (1) |
| (14) | Minimum Premium Employer Liability Increased Limits Premium Charge | 9848 | \$995,064 | (14) | Reported Amounts Attributable to Statistical Code 9848 for Units on Line (1) |
| (15) | Subject Deductible Premium Credit | 9664 | (\$61,626,049) | (15) | Reported Amounts Attributable to Statistical Code 9664 for Units on Line (1) |
| (16) | Total Subject Premium | | \$1,192,348,415 | (16) | [(12)+(13)+(14)+(15)] |
| (17) | Experience Rating Adjustment to Subject Premium | 9898 | (\$32,733,415) | (17) | Net Increase/Decrease in Manual Premium Attributable to Experience Rating for Units on Line (1) |
| (18) | Merit Rating Credits to Subject Premium | 9885 | (\$3,634,273) | (18) | Net Decrease in Manual Premium Attributable to Merit Rating Credits for Units on Line (1) |
| (19) | Merit Rating Debits to Subject Premium | 9886 | \$8,896 | (19) | Net Increase in Manual Premium Attributable to Merit Rating Debits for Units on Line (1) |
| (20) | Premium After Experience Rating & Merit Rating | | \$1,155,989,623 | (20) | [(16)+(17)+(18)+(19)] |
| (21) | Occupation Disease Exposure | 0067 | \$46,771,712 | (21) | Payroll Exposure for Units on Line(1) Subject to Occupational Disease Exposure |
| (22) | Occupation Disease Premium | 0067 | \$138,279 | (22) | Reported Amounts Attributable to Statistical Code 0067 for Units on Line (1) |
| (23) | Supplemental Radiation Exposure | 9985 | \$0 | (23) | Payroll Exposure for Units on Line(1) Subject to Occupational Disease Exposure |
| (24) | Supplemental Radiation Premium | 9985 | \$0 | (24) | Reported Amounts Attributable to Statistical Code 9985 for Units on Line (1) |
| (25) | Occupational Disease Increased Limits Premium Charge | 9807 | \$0 | (25) | Reported Amounts Attributable to Statistical Code 9807 for Units on Line (1) |
| (26) | Occupational Disease Increased Limits Minimum Premium Charge | 9848 | \$0 | (26) | Reported Amounts Attributable to Statistical Code 9848 for Units on Line (1) |
| (27) | Aircraft Seat Surcharge Premium Charge | 9108 | \$0 | (27) | Reported Amounts Attributable to Statistical Code 9108 for Units on Line (1) |
| (28) | Premium Before Schedule Rating | | \$1,156,127,902 | (28) | [(20)+(22)+(24)+(25)+(26)+(27)] |
| (29) | Schedule Rating Plan Premium Adjustment | 9887/9889 | (\$68,245,301) | (29) | Net Amount Reported for Units on Line (1) Attributable to Statistical Codes 9887 & 9889 |
| (30) | Certified Safety Committee Premium Credit (PA) | 9890 | (\$12,344,545) | (30) | Amount Reported for Units on Line (1) Attributable to Statistical Code 9890 |
| (31) | Construction Classification Premium Adjustment Program Premium Credit | 9046 | (\$5,134,970) | (31) | Amount Reported for Units on Line (1) Attributable to Statistical Code 9046 |
| (32) | Premium After Schedule Rating, Safety Committee Credits, and PCCPAP | | \$1,070,403,086 | (32) | [(28)+(29)+(30)+(31)] |
| (33) | Deductible Premium Credit | 9663 | (\$210,169,288) | (33) | Amount Reported for Units on Line (1) Attributable to Statistical Code 9663 |
| (34) | Loss Constant Charge | 0032 | \$44,338 | (34) | Amount Reported for Units on Line (1) Attributable to Statistical Code 0032 |
| (35) | Short Rate Premium | 0931 | \$817,190 | (35) | Amount Reported for Units on Line (1) Attributable to Statistical Code 0931 |
| (36) | Expense Constant Charge | 0900 | \$10,058,591 | (36) | Amount Reported for Units on Line (1) Attributable to Statistical Code 0900 |
| (37) | Minimum Premium Charge | 0990 | \$3,273,168 | (37) | Amount Reported for Units on Line (1) Attributable to Statistical Code 0990 |
| (38) | Policy Total Standard Premium | | \$874,427,085 | (38) | [(32)+(33)+(34)+(35)+(36)+(37)] |
| (39) | Premium Discount Amount | 0063/0064 | (\$63,020,405) | (39) | Amount Reported for Units on Line (1) Attributable to Statistical Codes 0063 & 0064 |
| (40) | Total Premium | | \$811,406,680 | (40) | [(38)+(39)] |
| (41) | Premium Charge for Terrorism | 9740 | \$17,803,704 | (41) | Amount Reported for Units on Line (1) Attributable to Statistical Code 9740 |
| (42) | Catastrophe (other than Certified Acts of Terror) | 9741 | \$8,897,017 | (42) | Amount Reported for Units on Line (1) Attributable to Statistical Code 9741 |
| (43) | Employer Assessment Amount Pursuant to Act 57 of 1997 (PA) | 0938 | \$18,833,264 | (43) | Amount Reported for Units on Line (1) Attributable to Statistical Code 0938 |
| (44) | Audit Non-Compliance Charge | 9757 | \$5,581,565 | (44) | Amount Reported for Units on Line (1) Attributable to Statistical Code 9757 |